

CENTRAL COAST PERFUSION CONSULTING GROUP

Healthcare Operations | Legal Consulting | QA/QI | Risk Management | Strategic Procurement



ABOUT

With over 17 years of experience across four major university hospitals, Tom Ferry provides high-level consulting for healthcare administrators, legal teams, and medical companies nationwide.

He combines real-time clinical expertise with administrative and strategic insight to strengthen hospital operations, reduce liability, and improve efficiency. As an actively practicing perfusionist, Tom remains current with point-of-care analyzers, ECMO systems, perfusion equipment, and all lines of disposables—bringing firsthand, evidence-based knowledge to every consultation.

His consulting practice integrates clinical precision, compliance strategy, and operational leadership to help organizations make informed, confident decisions in today's complex healthcare landscape.

CONSULTING SERVICES

Medical-Legal Consulting

- Expert review of perfusion, ECMO, and surgical case records
- Analysis of clinical data, documentation, and standard of care
- Litigation support and expert insight for attorneys and insurers
- Clinical-to-legal translation and medical record interpretation

Hospital Operations & Administrative Consulting

- Workflow analysis and performance optimization
- QA/QI system design aligned with national standards
- Credentialing, policy development, and staff education
- Root-cause and incident analysis with corrective actions

Strategic Procurement & Contract Consulting

- Capital equipment and technology evaluation
- Vendor comparison, negotiation, and lifecycle planning
- Cost-containment strategy and ROI modeling
- Development of transparent procurement frameworks

Compliance, Quality & Risk Management

- Audits for Joint Commission, STS, HIPAA, OSHA, and CMS
- Risk mitigation and corrective action planning
- QA/QI metric development and improvement systems
- Hospital readiness preparation for reviews

Education & Program Development

- Development of online and simulation-based medical training
- QA/QI and procedural safety education
- Leadership and team performance optimization
- Guidance on credentialing and competency systems

Perfusion & ECMO Services (Specialized Consulting)

Tom provides advanced consulting for hospitals and medical device manufacturers seeking to enhance their perfusion and ECMO operations through strategic planning, compliance, and technology integration.

- Perfusion department audits and operational optimization
- ECMO program evaluation, setup, and readiness planning
- Equipment and disposable product line selection and implementation strategy
- Integration of perfusion technologies into QA/QI and data reporting systems

EXPERIENCE HIGHLIGHTS

- 17+ years in cardiac surgery, perfusion, and hospital administration
- Experience at four university hospitals, including the University of Pennsylvania
- Negotiated multimillion-dollar capital equipment purchases and supply chain agreements
- Directed QA/QI initiatives improving safety and cost efficiency
- Partnered with legal, administrative, and clinical leaders to align compliance and strategy

MISSION

To unite clinical precision, legal insight, and operational strategy—delivering independent, evidence-based consulting that advances safety, compliance, and performance across the healthcare system.

BOOK A CONFIDENTIAL CONSULTATION

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Tom Ferry — Founder & Principal Consultant

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